

Check the conversation

At the end of a conversation

- Do you agree what has been discussed?
- On which points do we have an agreement?
- What are the important points in this conversation for you?
- If I understand you correctly, what you are saying is...
- How would you summarize our conversation?

Constant check during a conversation

- Am I right in thinking there's a resistance in our conversation?
- I feel like we're moving around in circles, how can we move on?
- We need to make some concrete agreements rather than vague decisions.
- How is this conversation working for you?
- Is this the conversation you intended to have?